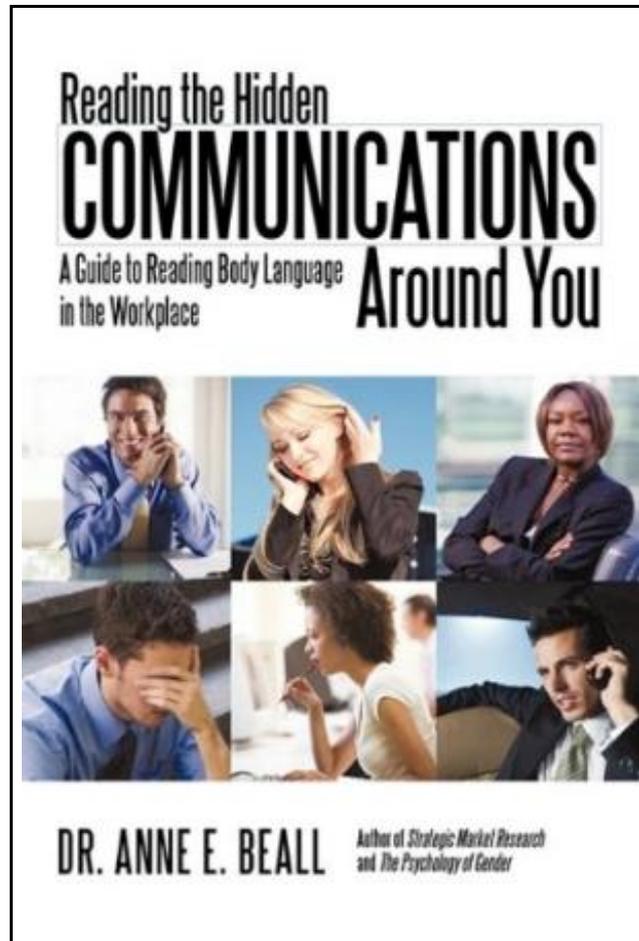


Reading the Hidden Communications Around You: A Guide to Reading Body Language in the Workplace



Filesize: 4.22 MB

Reviews

This book is definitely not easy to get going on reading but extremely entertaining to learn. It is actually filled with knowledge and wisdom I am very easily will get a delight of reading a composed ebook.

(Krystina Breitenberg)

READING THE HIDDEN COMMUNICATIONS AROUND YOU: A GUIDE TO READING BODY LANGUAGE IN THE WORKPLACE



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iUniverse.com. Hardcover. Book Condition: New. Hardcover. 120 pages. Dimensions: 9.2in. x 6.0in. x 0.7in. How well do you read the body language of the people around you? Researchers estimate that nonverbal communication comprises between 60 and 93 percent of all communication. How much are you missing? In *Reading Hidden Communications Around You*, author Anne Beall shares her approach to reading individuals in the workplace. Beall describes an easy, intuitive way to interpret body language called PERCEIVE, a technique Beall developed after an exhaustive review of relevant academic studies conducted in the fields of psychology, anthropology, and communication. PERCEIVE can be used to identify receptivity, like, dislike, discomfort, stress, deception and emotions. It can also be used for impression management to increase perceptions of credibility, trustworthiness and likeability in the workplace. Beall provides insight into the major aspects of nonverbal communication, including facial expressions, physical contact, eyes, gestures and voice, as well as proximity and relative orientation, which are the foundation of body language. With real-life examples and photos, *Reading Hidden Communications Around You* helps you observe nonverbal behavior, use the PERCEIVE method to read people's reactions and emotions, and present an appropriate response for each situation. This item ships from multiple locations. Your book may arrive from Roseburg, OR, La Vergne, TN. Hardcover.

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