



## Avoiding the Pitfalls of Starting Your Own Business

By Jeffrey P. Davidson

SPI Books, U.S. Paperback. Book Condition: new. BRAND NEW, Avoiding the Pitfalls of Starting Your Own Business, Jeffrey P. Davidson, Nine out of ten new businesses don't last long enough to become old ones. Too many entrepreneurs make highly avoidable errors -- and then lose their life savings, their friends and marriages, and their self-respect. Whether you are contemplating a new business or you want to know more about today's marketplace, you need the no-nonsense advice of a Certified Management Consultant like Jeffrey P. Davidson. From his extensive files of actual case experiences he shares valuable insights for the aspiring entrepreneur. The issues covered here include: Why most business fail; The many myths about being your own boss; Confronting endless red tape; Convincing a banker to work with you; The limitations of lawyers and accountants; Facing the business plan monster; Finding the right location. There are hundreds more relevant topics covered in this indispensable handbook.



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